Work your follow-ups and lead history

Every call ends with a suggested next step. Nothing falls through the cracks. **About 3 min.**

1. **Open Follow-ups**
   After each call the system suggests what to do next: call back tomorrow, try again in two days, and so on. Overdue ones are marked.

2. **Decide in one click**
   Choose I'll do it, Let the agent call (the lead goes back in its campaign at the due time), Snooze a day, Done, or Dismiss.

3. **See everything about a lead**
   Open Leads to search every lead across your campaigns. Click one to see every call: date, outcome, summary, recording and transcript.

4. **Export when you need it**
   Use Export CSV on the Leads page to take the list, with outcomes and call counts, anywhere you like.

TIPS

- Work Follow-ups first thing every morning.
- Interested and callback leads are the money. Hit those first.